

General Consultancy Services Procurement Notice

Project Description

September 2022 | ENAPOR states that following recent discussions and progress, it announces the launch of the Request For Proposal (RfP) for Development of Consultancy Services for the Cruise Destination Development Plan (CDDP) for Mindelo Cruise Terminal (Cabo Verde)

Key Information

Funded by **Invest International (Government of the Netherlands) and Government of Cabo Verde**

Project Location **Cabo Verde, São Vicente**

Contracting authority/entity: **ENAPOR, Avenida Marginal, CP N° 82, S. Vicente - Cabo Verde | <http://www.enapor.cv/>**

Status: **Tender Launch**

Opportunity Size: **Large**

Value (Euros €m): **>1 million Euros**

Type of contract: **Services**

Bidding Type: **International Competitive Bidding**

Development Consultancy Services

Title

Consultant for the Cruise Destination Development Plan (CDDP) for Mindelo Cruise Terminal (Cabo Verde)

Short description – Scope of assignment

The Project consists of constructing, developing and maintaining a Cruise Vessel terminal in Porto Grande on Sao Vicente. The terminal will serve the “Twin Island Destination” being the islands of Santo Antão and Sao Vicente.

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The Project entails two main components:

- **“Hard” Infrastructure: the Marine & Landside infrastructure works**
 - Design, Engineering and Build of Marine and Landside infrastructure (cruise ship jetty, passengers welcome center and transportation area)
- **“Soft” Infrastructure (Capacity building, marketing, awareness and Institutional Development):**
 - The Final Design and Implementation of a Cruise Destination Development Program (Cruise Tourism Action Plan, destination marketing B2B B2C, institutional development, awareness and capacity building/ training)

The Project includes successive phases: Development, Implementation & Operation and Maintenance. The Development phase is completed, and the Implementation phase has started with the Contractor assigned for the Marine & Landside infrastructure works. The Construction Phase has started and will be completed in October 2023.

With reference to CDDP, the “Soft” infrastructure elements are to be divided into different components as:

- ***The Component-I of the Assignment*** consists of establishing/setting up/designing and finalizing a Cruise Destination Development Program (the “CDDP”) based on available previous studies and documentation related to the design of the CDDP. The Final Design of the CDDP will define in all its elements the policy, framework and conditions for the implementation of the CDDP over a period of five years and beyond. It will be the guideline, setting the goals and objectives, and be based on the outcomes of the Cruise Destination Development Program (CDDP) drafted in 2015
- ***The Component-II of the Assignment*** pertains to the implementation of the CDDP during the early years of the cruise terminal operation and manage day-to-day cruise terminal facility operations. During that phase, the Consultant will act as the Operation Manager.

The term of the agreement will be for an initial period of 4 years (1 year Component-I + 3 years Component-II), with a possibility to extend by an additional 2 year period.

Project Information

The following documents will be made available to the Candidates to facilitate the preparation of their Proposal, by sending an email to concursos.procurement@enapor.cv:

- a) Att. 1: “Mindelo, Cape Verde, Comprehensive, Cruise Market Assessment Study” prepared by Finance for Cruise Destinations & Bermello Ajamil, July 2014,
- b) Att. 1a: “Cruise Market Assessment Executive Summary” prepared by Finance for Cruise Destinations & Bermello Ajamil, July 2014
- c) Att. 3: “Basic Design Report Landside Infrastructure”, prepared by Finance for Cruise Destinations & Bermello Ajamil, July 2015,
- d) Att 5: “Basic Design Cruise Tourism Destination Plan”, prepared by Finance for Cruise Destinations & Bermello Ajamil, Nov. 2015,
- e) Att 7: “Plan for Operation Phase”, prepared by Finance for Cruise Destinations, April 2016,
- f) The “Tourism Master Plan” prepared in 2021 by the Ministry of Tourism,
- g) “Economic viability and tourism development analysis for Cruise Terminal” ORIO project in Mindelo, Cape Verde”, Final report, October 2017.
- h) “Architectural Note of the building” prepared by the Consortium Mota-Engil/Empreitel in charge of the Marine & Landside works (2021)

Complementary information

Date of dispatch of Request of Proposal **September 30th 2022**

Deadline for submission of proposals: **January 10th 2023**

Expected Commencement Date **January 2023**